

Government Accounting: What You NEED to Know!

Why should you attend?

 If you have acquired, or are interested in learning more about obtaining Federal Funding for your small business, understanding and preparing your accounting for record-keeping and reporting are imperative. The experts from <u>Moker CPA PC</u> will tell you what you need to know.

Topics Covered Include:

- Grant/Contract Requirements
- Adequacy of Accounting Systems
- Chart of Accounts
- Labor Distribution and Timekeeping
- Vendor Payments and Expense Reports
- Billing
- Indirect Rates
- Audits



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For registration questions please contact Kelly S. Wylam, IPart Director <u>Kelly@benfranklin.org</u> (717) 948-4318



Seminar Information

Thurs. 5/15/2014 Session Runs from 8:00am to Noon

- Ben Franklin TechVentures 116 Research Drive, Rm 4416 Bethlehem, PA 18015
- Driving Directions
- Cost: FREE <u>Pre-registration is required</u>. To Register, Click <u>HERE</u> <u>Seating is Limited</u>
- Parking: Please park in the Building lot.

Light Refreshments Will Be Provided.

Please contact **Daniel Feyock** <u>dan@mokercpape.com</u> if you would like to set-up a 1-on-1 session with the Moker experts in the afternoon.



Speaker Profiles



George G. Moker, CPA, CFE, President and CEO, Moker CPA PC

Director of Entrepreneurship Programs at Suffolk University - Boston, Massachusetts Moker is a certified public accounting firm specializing in small business innovation research, small business technology transfer, and other government-funded startup organizations. George is a certified public accountant (CPA) and a certified fraud examiner (CFE) with more than 25 years in public accounting and commercial business. George earned a

masters degree in business administration (MBA) from Suffolk University where he currently serves as Director of Entrepreneurship Programs as well as being a member of the entrepreneurship faculty. George served in senior management positions in the private sector, including roles as Chief Financial Officer and Vice President of Operations in an aerospace support company that provided metrology products and services to the Department of Defense and NASA. In addition, George has developed training manuals, workshops and seminars in the recordkeeping and reporting compliance areas of government contracting. In addition, George has successfully assisted multiple companies in commercializing and growing their operations. One of his most notable success stories came in 2010 when George assisted his client SmartCells, Inc. as they were acquired by Merck & Company, Inc. for over \$500 million. George continues to work with start-ups of various sizes and in various industries.



Daniel Feyock, Small Business Specialist, Moker CPA PC

Daniel Feyock is a native of Johnstown, Pennsylvania. He obtained his BSBA from Suffolk University in Boston, Massachusetts with two degrees in Finance and Entrepreneurship. Daniel specializes in business development and commercialization strategies for organizations of

different revenue levels. He has assisted multiple start-up organizations in developing marketing plans, funding strategies, capital budgeting decisions and other vital business planning functions. Daniel has also assisted firms who have been awarded funding through the Small Business Innovation Research program in developing commercialization and marketing strategies for Phase II and Phase III grant proposals. In addition to his time in Boston, Daniel spent time in the commercial real estate industry in Pittsburgh, Pennsylvania assisting in lending for acquisitions, construction, and refinancing. Daniel's time in Pennsylvania has enabled him to build strong relationships with the medical community and hospital networks in southwestern Pennsylvania. Also, Daniel has developed strong connections with defense contractors and military personnel allowing him to have a wide-ranging understanding of the marketplace for defense contracting.

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