



INNOVATION
PARTNERSHIP

and



have teamed to bring two statewide
SBIR ADVANCE WORKSHOPS
to life sciences companies

WORKSHOP DATES:

**September
14 & 15, 2011**

**Applications due:
September 2, 2011**

**Workshops are FREE to
eligible participants**

**All training materials
and meals are included**

Space is limited

Questions & Applications:

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SBIR Advance is an in-depth program covering all aspects necessary for writing winning grants to the federal government, specifically focused on, but not limited to the NIH. The program is designed to provide qualified life sciences entrepreneurs and early-stage research and development companies with:

Grant application strategy development

Proposal writing assistance

One-on-one consultation and access to SBIR experts



Each workshop will include:

An overview of the Federal SBIR program

Tools and references to research specific application types

Requirements to follow during proposal preparation and post-award guidelines

Principal investigator requirements and company eligibility

The internal agencies' review process

Each section of the SBIR proposal application in detail including all forms

Phase II product development plan preparation

Basic accounting practices to follow when working with governmental entities (as well as establishing indirect rates and job costing techniques)

Immediately following the SBIR Advance workshop the entrepreneurs will have an opportunity to meet one-on-one with the SBIR consultants to answer any company-specific questions and immediately begin working on grant strategy relevant to their company's stage of development.

Workshops will be held at the Pittsburgh Life Sciences Greenhouse, Pittsburgh, PA