





have teamed to bring two statewide

SBIR ADVANCE WORKSHOPS

to life sciences companies

WORKSHOP DATES:

May 3 & 4, 2011

Applications due: April 29, 2011

Workshops are **FREE** to eligible participants

All training materials and meals are included

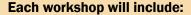
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Questions & Applications: Uwe Winzen uwinzen@plsg.com 412-770-1647 **SBIR Advance** is an in-depth program covering all aspects necessary for writing winning grants to the federal government, specifically focused on, but not limited to the NIH. The program is designed to provide qualified life sciences entrepreneurs and early-stage research and development companies with:



Proposal writing assistance

One-on-one consultation and access to SBIR experts



An overview of the Federal SBIR program

Tools and references to research specific application types Requirements to follow during proposal preparation and post-award guidelines

Principal investigator requirements and company eligibility The internal agencies' review process

Each section of the SBIR proposal application in detail including all forms

Phase II product development plan preparation Basic accounting practices to follow when working with governmental entities (as well as establishing indirect rates and job costing techniques)

Immediately following the SBIR Advance workshop the entrepreneurs will have an opportunity to meet one-on-one with the SBIR consultants to answer any company-specific questions and immediately begin working on grant strategy relevant to their company's stage of development.

Workshops will be held at the Pittsburgh Life Sciences Greenhouse, Pittsburgh, PA